HOUSING FOR A HEALTHY SANTA CRUZ

Applicant Orientation for 2024 CoC/YHDP NOFO and 2024 CoC Builds NOFO Funds

Santa Cruz County Continuum of Care

Today's Agenda

- Welcome and Introductions

CoC/YHDP Competition:

- Overview of HUD CoC/YHDP Program Competition
- Overview of Local Process, Timeline, Scoring, and Applications
- Q&A

CoC Builds Competition:

- Overview of HUD CoC Builds Program Competition
- Overview of Local Process, Timeline, Scoring, and Applications
- Q&A

Overview of HUD CoC/YHDP Program Competition

Frequently Used Acronyms

- **CoC** – Continuum of Care (more on the next slide)
- **YHDP** – Youth Homeless Demonstration Program. Projects that have been awarded special funds for serving youth experiencing homelessness
- **HUD** – US Dept. of Housing and Urban Development. The federal agency that releases the funds and sets program rules
- **NOFO** – Notice of Funding Opportunity, the HUD notice of funding

Meaning of Continuum of Care

- What is a **Continuum of Care (CoC)?** *Preventing and ending homelessness through....*

    1. A **system** of programs, resources, services, and data

    2. A **coalition** structure and process

    3. A **HUD (and more) funding program**

Santa Cruz County CoC

- Officially – CA-508, Watsonville/Santa Cruz City & County CoC

- CoC Coalition – Housing for Health Partnership (H4HP)

- CoC Governance Board – H4HP Policy Board

- CoC Collaborative Applicant (or lead entity) – Santa Cruz County HSD Housing for Health (H4H) Division
  - Coordinates and facilitates the CoC
  - Submits consolidated application to HUD in e-snaps
  - Manages HMIS and CES projects

Multi-Step CoC/YHDP Funding Process

1
- HUD Releases annual NOFO

2
- CoC develops and manages a local application process to invite, rate, and rank projects to submit to HUD

3
- CoC submits a consolidated application to HUD in e-snaps, including all local project applications organized by priority rank order

4
- HUD awards funds directly to selected projects (the CoC is not a pass through)

CoC/YHDP Funds Available

$6,907,038 is the possible total, including:

- **$4,463,272** for CoC **renewal grants** or **reallocation**
- **$1,279,864** for YHDP **renewal or replacement** grants
- **$689,176** for **new CoC housing bonus** projects
- **$187,569** for nationally competitive **Domestic Violence (DV) bonus** projects
- **$287,157** for one **CoC planning** project.

Important HUD Changes This Year

1. **Two-year NOFO** for FY 2024 and 2025!
2. **COLAs** for Supportive Services and HMIS!
3. **YHDP projects** do not have to compete – renewal or replacement projects
4. **YHDP reallocation** now allowed – YHDP projects can now be reallocated to a new YHDP project with a different recipient
5. **Reallocations of YHDP and DV Bonus** funds must be used for the same population
6. **Tier 1** is smaller/only 90% of ARD (was 93%)

2-Year NOFO

- The **CoC narrative** submitted for the CoC by the H4H Division only needs to be submitted this year and will apply to both 2024 and 2025

- **2024 project applications** awarded one year of funds do not need to re-apply and will be automatically re-awarded one year in 2025

- **Projects not eligible in 2024**, but eligible in **2025** must submit an application to HUD by August 29, 2025. This includes any renewals first eligible in 2025, any new project funds created by federal appropriation in 2025, and any CoC reallocations of 2025 funds

Project Ranking and Tiering

- CoCs must rank competitive projects into two tiers
- **Tier 1** is **90%** of our total CoC renewal amount – **$4,016,945**. 90% is less than last year's 93%. YHDP and CoC Planning projects are not competitive – no need to rank
- **Tier 2** is the difference between Tier 1 and the maximum possible amount of renewal, reallocation, and CoC bonus funds
- Tier 1 projects are almost certain to be funded, while Tier 2 projects are highly competitive and less likely to be funded
- Renewals are not guaranteed – they can be ranked in Tier 2 and new projects can be put into Tier 1 depending upon factors such relative need, performance, and CoC priorities

Eligible CoC Projects Types

- CoC renewal projects of all types are eligible (HUD contract must be expiring in calendar 2025)

- Eligible new CoC project types:
  - **CoC bonus** and/or **reallocation**:
    - Permanent Supportive Housing (PSH) targeted to chronically homeless or DedicatedPlus (more on this later)
    - Rapid Rehousing (RRH)
    - Joint Transitional Housing and RRH (TH-RRH)
  - **DV bonus** (must serve 100% DV):
    - RRH following Housing First
    - TH-RRH following Housing First
    - Coordinated Entry System (CES) focused on DV (only for lead CES provider)

Eligible YHDP Project Types

- YHDP renewal projects of all types are eligible (HUD contract must be expiring in calendar 2025)
- Eligible New YHDP Project Types (called Replacement projects)
    - PSH
    - RRH
    - TH-RRH
    - TH or Crisis Residential TH
    - CES focused on youth
    - Supportive Services Only (SSO)
    - Host homes and kinship care
    - HMIS
    - Shared Housing
- A YHDP project can replace its own project, or a replacement project could be created from one or more other YHDP projects
- YHDP projects in general can benefit from numerous flexibilities not available to regular CoC projects

Project Types That Are NOT Eligible

- Emergency shelter

- Homelessness prevention projects

- New TH only

- New supportive service only projects (except coordinated entry or YHDP replacement)

- Any projects not serving persons experiencing homelessness as defined by HUD

More About CoC & YHDP Renewals

- To be eligible, the grant must be expiring in **2025 (1/1/25 - 12/31/25**)

- Only the **entity with the HUD grant agreement** can apply for renewal

- Can only ask for the amount listed in the 2024 **Grant Inventory Worksheet (GIW)**. Cannot ask for more, but you can ask for less

- Eligible for **FMR increases** for housing activities and **COLAs** for **services** and **HMIS** activities

- **Cannot modify your project** through grant application process

- Grant-term: May only request **one year** of funds

- **Consolidation**: Applicants that have more than one of the same type of project (e.g., RRH or PSH), may request to have them consolidated by HUD into a single grant

Creating New Projects

- New projects (bonus and/or reallocated) can be a new **standalone project** or an **expansion** of an existing renewal, e.g., adding new beds, people services, more services, etc.
  - New standalone HUD e-snaps application much more detailed than a renewal application, with narratives on prior experience and on strategies to assist people to becomes housed, to obtain income, and on outreach
  - An expansion project requires two applications, one for the underlying renewal and new project one for the expansion part of the project
- **Transition Grants**: Applicants may opt to use the grant year to transition one or more renewal projects from one project type to another (e.g., TH to RRH, RRH to PSH)
  - Must agree eliminate the original renewal(s) and use the reallocated funds to create the new transition grant
  - Transition grants have one year to fully transition to the new project type

More About New DV Bonus Projects

- National HUD competition for **$52 million** in DV bonus funds
- **$187,569** – Maximum Santa Cruz County amount – CoC is seeking one project, but could fund more than one
- Must serve a 100% DV population as defined by **Category 4** (fleeing or attempting to flee DV) of the HUD homeless definition
- Can use the **expansion** process to create a DV bonus
- Must submit both new DV project application AND answers to HUD scoring questions on DV need, practices, and survivor inclusion, etc.
  - Must coordinate with H4H Division staff to answer the scoring questions
- If HUD does not select project with DV bonus, it might still be funded with regular CoC funds if ranked high enough

More About YHDP Replacement Projects

- YHDP applicant can replace its current project with a new project eligible for all of the YHDP program flexibilities

- Process can be used to replace or consolidate multiple YHDP projects and to expand an existing YHDP project using funds reallocated from other YHDP projects

More About PSH

- Is permanent housing with indefinite tenant leasing or rental assistance paired with services to help participants achieve housing stability

- Participant households must have one or more persons with a disability

- Follows a Housing First model with minimal barriers to accessing housing and remaining in housing

- Can be single-site or scattered site

- Can use either leasing funds or rental assistance

- Must meet rent reasonableness, 30% of income, and habitability standards, etc.

More About PSH (cont)

- Our CoC targets PSH to chronically homeless (CH) or DedicatedPlus populations

CH =

- Homeless individual or family with a disability living on the street or in shelter and has been homeless for at least one year or four times in the past three years (combined episode at least one year, with breaks of at least seven nights)

DedicatedPlus =

- Experiencing CH
- Residing in a TH project that will be eliminated and meets the definition of CH when entered TH
- Residing on the streets or in a shelter and were CH and admitted to a PH project in the last year, but were unable to maintain the housing placement
- Residing in TH funded by a TH-RRH project and were CH prior to entering the project
- Living on the street or in shelter for at least 12 months in the last 3 years, but has not done so on 4 separate occasions, OR
- Assisted by a VA-funded homeless program and met one of the above at intake

More About RRH

- A model that emphasizes housing search and relocation services and short- and medium-term rental assistance to move homeless people as rapidly as possible into permanent housing

- Program participation is time-limited – up to 24 months

- Scattered site model

- Follows a Housing First model with minimal barriers to accessing housing and remaining in housing

- Participant secures and leases own housing using tenant-based rental assistance (TBRA)

- Participant receives housing search services to secure the unit (can include move-in costs) and housing stabilization services to ensure they can assume the rent once assistance ends

More About TH-RRH

- Combines two program models –
  - TH – single site or scattered site units in which participants stay up to 24 months after which they exit to their own housing
  - RRH – the TH participants are offered time-limited TBRA and stabilization services when they exit the TH
- Can combines leasing (TH) and rental assistance (RRH) funds
- Must be able to provide all participants with TH and RRH, but participants may choose only one or the other
- A model that emphasizes housing search and relocation services and short- and medium-term rental assistance to move homeless people as rapidly as possible into permanent housing
- Total (TH and RRH) participation time-limited to 24 months
- Follows a Housing First model with minimal barriers to accessing housing and remaining in housing

Additional New Project Considerations

- Must request the **full FMR** amount if using **rental assistance**

- HUD will **adjust leasing, operating, and rental assistance** budget line items based on changes to the **FMR**

- Must **share 50% of project admin funds** with any subrecipients

- Must meet HUD **timeliness standards**

- Grant terms – It makes sense for new projects to apply for **1 year** renewable yearly to maximize funding. However, longer terms for different project types are possible (see applicant manual)

Match Requirements

- **25 percent cash or in-kind contribution** for all funding activities except that **no match required for leasing**

- **Cash match** – may use funds from any source except CoC funds or any source that is legally prohibited from being used as match

- **In-kind match** – value of **property, equipment, goods**, or **services** contributed to the project, provided that, if the recipient had to pay for items with grant funds, the costs would have been eligible. **MOU** required for **3rd party services**

- **Evidence of match**, e.g., match letter or 3rd party MOU must be provided at the time of contracting with HUD

- Match must be **tracked and spent** contemporaneously with the CoC funds

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Budget Activities

- **Leasing** is an eligible cost category under the PSH, CES, and HMIS program components. Funds may be used to lease individual units or all or part of structures

- **Rental assistance** is an eligible cost category under the PSH, RRH and TH-RRH program components and may be tenant-based (TBRA), sponsor-based (SBRA), or project-based (PBRA), depending upon the component type. Rental assistance may be short-term for up to 3 months; medium-term for 4 to 24 months; or long-term for more than 24 months

Budget Activities (cont)

Selected Key Differences Between Leasing and Rental Assistance

Leasing	Rental Assistance
Focus on the property – applicant leases it	Focus on the participant – applicant provides the participant with rental assistance
Applicant leases directly from landlord -*Subleases to participant*	Participant leases directly from landlord -*Applicant has rental payment agreement with landlord*
May require local environmental clearance (NEPA)	Usually, don't need local local environmental clearance
Other eligible costs: security deposit, 1st an last months' rent, staff costs for leasing activities	Other eligible costs: security deposit, 1st an last months' rent, staff costs for rental assistance activities, and one-time property damages up to 1 month
Rent limits: (1) may **not** exceed the FMR, and (2) may **not** exceed rent reasonableness	Rent limits: (1) **may** exceed the FMR, but (2) may **not** exceed rent reasonableness
Utilities may be paid from the Operating budget	Utilities may not be paid from HUD funds (no Operating budget allowed)

Budget Activities (cont)

Supportive services are eligible costs for PSH, RRH, TH-RRH and CES projects

Eligible Types of Services:

- Annual assessment of service needs
- Assistance with moving costs
- Case management
- Child care operations or vouchers
- Education services
- Employment assistance and job training
- Food (meals or groceries)
- Housing search and counseling

- Legal services
- Life skills training
- Outpatient mental health services
- Outpatient health services
- Outreach services
- Outpatient substance abuse treatment
- Transportation
- Utility deposits
- Facilitating/coordinating activities for compliance with emergency transfer plan
- Monitoring compliance with VAWA confidentiality protections

Eligible costs include the salary and benefits of staff providing services, and materials and **supplies** used in providing services.

Budget Activities (cont)

- **Operating costs** are eligible for PSH, TH-RRH, and HMIS
- Day-to-day operating costs in a single structure or individual housing units, including:
  - Maintenance and repairs
  - Building security
  - Utilities (electricity, gas, water)
  - Furniture
  - Equipment
  - Property insurance
  - Taxes
- May not be combined with rental assistance in the same structure

Budget Activities (cont)

- **HMIS Costs** for adding client data to the CoC's HMIS or a comparable database for victim services providers are eligible for PSH, RRH, TH-RRH, CES, and HMIS projects. Eligible HMIS costs:
  - Hardware
  - Equipment
  - Software costs
  - Training and overhead
  - HMIS-related staffing cost

- **Project Administration**, capped at **10%,** include expenses related to the overall administration of the grant, such as management, coordination, monitoring, and evaluation activities and environmental review

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Other Project Requirements

HMIS Participation

CES only housing referral source

Housing First Compliance

Financial Capacity

Recordkeeping & Documentation

Misc.: Housing Quality FMRs & Rent Reasonableness, etc. etc.

A Brief Word About E-snaps

- **CoC project applicants** must submit both the **local application** and the **HUD e-snaps online application**
- **YHDP projects** only have to submit the **HUD e-snaps online application**
- Extensive e-snaps information, training materials, and resources are available at: https://www.hudexchange.info
- E-snaps can be directly accessed at: https://esnaps.hud.gov/grantium/frontOffice.jsf.
- Applicants using e-snaps must have a valid **federal Unique ID** number and up-to-date federal **System for Award Management (SAM)** registration

A Brief Word About E-snaps (cont)

In essence, applicants will:

- **Create a User Profile** (new users only): First, create a username and password

- **Project Applicant Profile**: Second, fill out and submit a Project Applicant Profile form, AND

- **Project Application**: Finally, register for, fill out and submit a Project Application form for each project and provide applicable attachments

- The Santa Cruz County H4HP's CoC Consultant will be available to **answer questions** about e-snaps at tonygardnerconsulting@yahoo.com

- The CoC Consultant will conduct a **technical review** of your e-snaps application to insure it is consist and meets all HUD requirements

Overview of CoC/YHDP Local Process, Timeline, Scoring, and Applications

Role of H4HP

- HUD requires that local CoC's to design and carry out a fair, objective, non-conflicted process at the local level to select which projects will be included in the consolidated application and their relative priority

- The process must use objective criteria including performance measures, must be open and transparent

- In Santa Cruz County this process is carried out each year by the H4H Division as staff to H4HP (our CoC body)

Types of Projects Locally Prioritized

- All CoC and YHDP renewals *if well performing and still needed*
- New CoC bonus and/or reallocation:
  - PSH with rental assistance exclusively targeted to CH or DedicatedPlus with emphasis on the longest histories of homelessness and most severe needs
  - RRH
  - TH-RRH

  (Encourage PSH, RRH, and TH-RRH identify immigrants and persons with justice system involvement as an eligible subpopulation)
  - Eligible YHDP replacement projects
- DV bonus projects:
  - RRH or TH-RRH

Potential for Reallocation

- **Reallocation** is when the CoC takes some or all the funds from one or more renewal projects and allocates the funds to one or more new projects

- Each year H4HP Policy Board **reviews all renewal grants** and has reallocated funds where the project is **under performing**, **under spending**, **obsolete**, or **ineffective**, or that reallocation would **reduce homelessness** or i**mprove program or administrative efficiency**

- The above prioritized projects types are eligible to receive any funds that the H4HP Policy Board decides to reallocate

- New this year: **YHDP** and **DV bonus** projects can be reallocated to new eligible project types serving eligible populations

Local Process Steps

- Applicants submit local application by **September 27 @ 5 pm**
- Non-conflicted **Funding Review Committee** appointed to review and score local applications using objective criteria, hear project presentations, and make recommendations on projects to approve and their relative priority
- This year, will ask all projects to present in person (optional, but will be scored). We will provide you with a ½ hour time slot per **agency** (**October 8 or 9**)
- H4HP Policy Board receives recommendations and makes final approval and priority decisions
- Applicants notified of decision in writing by **October 15**
- Applicant appeal period through **October 23** for projects that were denied, ranked Tier 2, or had funds reduced

Objective Rating Criteria

- Project type – use of $ for housing = higher score
- Chronically homeless or DV focus = higher points
- Program performance data (renewal) or program design (new) – housing, income, benefits
- Coordinated entry referral acceptance
- Housing First fidelity
- Cost effectiveness/spending – more spending = higher score
- Agency years of experience/capacity – including taking action in response to risk assessment finding/narratives on prior experience in key areas
- Leverage mainstream resources
- Equity factors
- Community collaboration and participation

Process Timeline – CoC/YHDP

- **8/23** - Local Public Solicitation of CoC/YHDP applications
- **8/27 & 8/28** - Applicant Orientations – applications available
- **9/27** - Local application deadline (at least 30 days ahead of HUD deadline)
- **10/8 & 10/9** – Funding Review Committee – orientation, applicant presentations, and *ranking* recommendations for CoC projects
- **10/15** - Board meeting *approves* final CoC ranking decisions
- **10/15** - Written decisions to applicants (at least 15 days ahead of HUD deadline)
- **10/23** - End of appeals period
- **10/28** - Web posting/CoC application & ranking priorities (at least 2 days ahead of HUD deadline)
- **10/30** - HUD CoC/YHDP deadline

Local Project Application Forms

- See the attached **separate** forms for **new** and **renewal** projects (Make sure you use the right one!)

- Answer questions as applicable for your project (e.g., performance questions don't apply to CES)

- **New narrative questions** re **prior experience** have been added:
    - **Priority Population Served** - Serving clients who are experiencing chronic homelessness, or are survivors of domestic violence
    - **Program Design** – Operating a similar type of program
    - **CES** – Accepting/successfully housing program referrals through CES
    - **Housing First** – Embracing Housing First approaches Mainstream Resources – Implementing strategies to help participants access federal mainstream benefits
    - **Equity Factors** – Implementing agency leadership, governance, and policy changes and improving participant outcomes with and equity lens

- Where to find all local materials:

https://housingforhealthpartnership.org/ForProviders/FundingOpportunities.aspx

- Where to find HUD CoC Builds materials:

https://www.hud.gov/program_offices/comm_planning/coc/competition

- If you have questions, contact:

tonygardnerconsulting@yahoo.com

Q & A??

Overview of HUD CoC Builds Program Competition

Introduction to CoC Builds

- This year, HUD has released a special NOFO, called CoC Builds making competitively available one-time funds of **$175 million** for development of **new PSH** for individuals and families experiencing homelessness where a person has a disability

- $65 million set aside for projects in **states with < 2.5 million people**

- Most CoCs (including ours) can submit only **one project application**

- An estimated **25 awards** will range from $1 million to $10 million

- Kind of like Project Homekey with encouragement for **adaptive reuse** of existing buildings such as motels

- HUD deadline: **November 21, 2024**

Funds Available In Santa Cruz County

- **$5,000,000** maximum for **one** Santa Cruz County project adding new units of PSH through one-time funds for new construction, acquisition, and/or rehabilitation. Could be adaptive reuse (say of motel) or set aside units (meeting program requirements) within a larger project under development

- In addition, no more than **20%** of the award may be used for other eligible CoC activities (and **10%** for Admin, which would total at maximum as follows:
  - **$1,000,000 for** project-based rental assistance (PBRA), supportive services, and operating costs
  - **$500,000** for project admin costs.

- We are encouraging projects to maximize needed PBRA (and supportive services and operations if needed) as those activities may be renewable and add to our annual CoC funding base

What the Funds Cannot be Used For

- **CoC Builds funds are NOT available for**:
- New construction, acquisition, or rehabilitation of:
  - Existing PSH
  - Affordable housing that is not new PSH
  - Emergency shelter
  - Transitional housing
  - Other forms of housing, e.g., sober living environments
- Any PSH project that does not include construction, acquisition, or rehabilitation

HUD Goals for CoC Builds

- **Increase housing opportunities** for people with high levels of need

- **Increase the supply of PSH units** within CoC geographic areas

- **Encourage coordination** between housing providers, health care organizations, and social service providers.

- **Ensure access to resources** for States with < 2.5 million people

- **Ensure new PSH units are conveniently located** near local services

- **Affirmatively further fair housing**

Eligible Applicants

Eligible projects applicants may include:

- **Nonprofit organizations** with 501(c)(3) status (other than institutions of higher education)

- **Public housing authorities**

- State, **county, city** or township governments

- Tribes

- Note – Only **Collaborative Applicants** (County H4H Division in our case) may actually **submit** the application. This means the project applicant must work closely with the H4H Division

Eligible Participants

- Individuals with **disabilities experiencing homelessness** and families in which one adult or child has a disability experiencing homelessness

- **Supportive services** designed to meet the needs of the program participants must be made available to the program participants

More About Eligible Budget Activities

- **Acquisition** funds used to pay up to 100% of the cost of acquisition of real property for PSH

- **Rehabilitation** funds may be used to pay up to 100% of the cost of rehabilitation of structures to provide PSH, including installing cost-effective energy measures and bringing an existing structure to health/safety standards. May not be used for rehab of leased property

More About Eligible Budget Activities (cont.)

- **New construction** funds may be pay up to 100% of the cost of new construction for PSH, including the building of a new structure or building an addition to an existing structure that increases the floor area by 100 percent or more, and the cost of land associated with that construction

- Applicant must demonstrate that the costs of new construction are substantially less than the costs of rehabilitation or that there is a lack of available appropriate units that could be rehabilitated at a cost less than new construction

- May not be used for new construction on leased property

More About Eligible Budget Activities (cont)

Other allowable CoC activities - No more than **20%** of total award:

- **Project-Based Rental Assistance** (PBRA) funds in this project must be long-term and serve as many participants as in the award. Any extra funds may cover property damage, rent increases, or additional participants. Lease must be between the participant and landowner

- **Operating** costs are eligible but cannot be used with PBRA

More About Eligible Budget Activities (cont)

Supportive services are eligible costs including:

- Annual assessment of service needs
- Assistance with moving costs
- Case management
- Child care operations or vouchers
- Education services
- Employment assistance and job training
- Food (meals or groceries)
- Housing search and counseling

- Legal services
- Life skills training
- Outpatient mental health services
- Outpatient health services
- Outreach services
- Outpatient substance abuse treatment
- Transportation
- Utility deposits
- Facilitating/coordinating activities for compliance with emergency transfer plan
- Monitoring compliance with VAWA confidentiality protections

Eligible costs include the salary and benefits of staff providing services, and materials and supplies used in providing services.

Project Admin and Match

- **<u>Project Administration</u>**: No more than 10% can cover grant admin activities such as, management, coordination, monitoring, and evaluation activities and environmental review

- **<u>Match Requirement</u>**: **25% cash or in-kind contribution** for all funding activities (see above for details). Match must be used for costs that would be <mark>eligible if paid for by CoC funds</mark>

Timing Considerations

- Grant terms may be **two, three, four**, or **five** years.

- Projects selected for award must be able to:
  - Provide proof of **site control** prior to execution of the grant agreement
  - Execute the **grant agreement** with HUD by **September 1, 2025**
  - Have a completed **environmental review** before awarded funds can be drawn
  - Meet **timeliness standards** for new construction or rehabilitation activities

Other Project Requirements
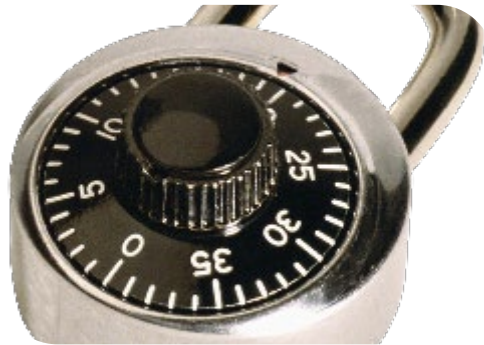
HMIS Participation

CES only housing referral source

Housing First Compliance

Leverage Housing Resources

VAWA Compliance

Section 3 Compliance

SAM Registration and UEI Number

Affirmatively Furthering Fair Housing

Overview of Local Process, Timeline, Scoring, and Applications

Two-Step Application Process

1. Santa Cruz County CoC solicits and evaluates **local applications** and selects one

2. Selected applicant completes the **HUD application** and the CoC Collaborative Applicant (H4H Division) submits it in **grants.gov**.

HUD CoC Builds is NOT an e-snaps application

Local Application Process

- Applicants submit local application by **September 27 5 pm**
- Non-conflicted **Funding Review Committee** reviews/scores local applications using objective criteria, hears project presentations, and recommends **single project**
- H4H staff consult local jurisdictions to **verify project is viable**
- Ask viable projects to **present in person** (optional but scored). Will provide you with ½ hour time slot (**October 8 or 9**)
- H4HP Policy Board makes **final decision** on selected project
- Applicants notified in writing by **October 15** re the decision
- Applicant appeal period through **October 23**
- Applicant works with H4H Division to complete HUD application before HUD deadline of **November 21** (see below for details)

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Process Timeline – CoC Builds

- **8/23** - Local Public Solicitation of CoC Builds applications
- **8/27 & 8/28** - Applicant Orientations – applications available
- **9/27** - **Local application deadline**
- **10/8 & 10/9** – Funding Review Committee – orientation, applicant presentations, and makes **recommendation** for single CoC Builds project
- **10/15** - Board meeting/**approve** single CoC Builds project
- **10/15** - **Written decisions** to applicants
- **10/23** - End of **appeals** period
- **11/8** - Deadline to submit **complete draft** of the HUD CoC Builds application
- **11/15** - Deadline to submit the **final HUD CoC Builds application** to H4H Division staff (including all changes requested by H4H Division staff).
- **11/21** - Deadline **H4H Division to submit CoC Builds application** in **grants.gov**

Local Application and Scoring (Use the Local Application Form and Local Scoring Criteria)

Rating Factor		Maximum Points
Development Experience and Leveraging		25
Managing Homeless Projects (Where Person Has Disability)		10
Implementation Schedule		10
Coordinated Entry		3
Coordination with Housing, Healthcare & Service Providers		10
Percentage of Funds for Key CoC Renewable Activities		7
Narrative: Property Maintenance		3
Narrative: Rental Housing Management		3
Narrative: Experience Promoting Racial Equity		4
Narrative: Community Integration for Persons with Disabilities		4
Narrative: Section 3 Requirement		3
Narrative: Environmental Justice		3
Total		**100**

Additional Local Considerations

- **Viability** as assessed by local jurisdiction
- **Readiness**/ability to meet HUD **timeliness** requirements
- Ability/willingness to **use the entire $5 million**
- Ability/willingness to use the **maximum amount allowable (20% of the award total) for PBRA** (and for supportive services and operations), since these costs may be **renewable** and therefore will add to our CoC's annual base of funding
- **Number of units** added to PSH stock

HUD Application and Scoring (Prepare a Narrative Based on HUD Scoring Criteria in the CoC Builds NOFO)

Rating Factor	Maximum # of Pages	Maximum Points
Development Experience and Leveraging	5	24
Managing Homeless Projects	4	12
Implementation Schedule	2	12
Property Maintenance	2	5
Unmet Housing Need	1	7
Management of Rental Housing	2	10
Coordinated Entry	2	3
Coordination with Housing, Healthcare & Service Providers	2	10
Experience Promoting Racial Equity	4	8
Community Integration for Persons with Disabilities	2	7
Section 3 Requirement	1	2
Total	**27**	**100**
Environmental Justice Preference Pts (Voluntary Response)	Not specified	2

- Where to find all local materials:

https://housingforhealthpartnership.org/ForProviders/FundingOpportunities.aspx

- Where to find HUD CoC Builds materials:

https://www.hud.gov/program_offices/cfo/gmomgmt/grantsinfo/fundingopps/CoCBuilds

- If you have questions, contact:

tonygardnerconsulting@yahoo.com

Q & A??